

INFORMATION ON NEW CONTRIBUTIONS OF THE THESIS

Thesis title: Impact of the EU - Vietnam Free Trade Agreement (EVFTA) on Vietnam's agricultural exports

Major: Commercial

Code: 9340121

Full name of PhD student: Trinh Van Thao

Instructors:

+ Instructor 1: Assoc. Prof. Dr. Nguyen Van Lich

+ Instructor 2: Dr. Nguyen Truong Giang

Training Institute: Viet Nam institute of strategy and policy for industrial and trade

1. Thesis abstract

The thesis is structured into 4 chapters. Specifically: (i) chapter 1: Overview of researches published domestically and internationally related to the research topic of the thesis; (ii) chapter 2: Theoretical basis of the impact of free trade agreements (FTA) on national agricultural exports; (iii) chapter 3: The current impacts of the EU-Vietnam FTA on agricultural exports of Vietnam; (iv) Chapter 4: Solutions to utilize opportunities and curb challenges from the EU-Vietnam Free Trade Agreement for Vietnam's agricultural exports to the EU market in the period to 2030. The thesis uses basic research methods in economics, including desk research; sociological investigation using questionnaires and case study.

2. New results of the thesis

- The thesis has constructively summarized and systematized the theoretical basis on the impact of free trade agreements on the agricultural exports of a country. Therein, the theoretical basis of the thesis is compiled from two theories: (i) theory of trade liberalization and free trade agreements; (ii) marketing theory of export agricultural products and the supply chain of exported agricultural products. The thesis has shown that trade liberalization and the implementation of free trade agreements are favorable opportunities (necessary condition) for goods in general and agricultural exports in particular to become advantaged in the importing country's market. However, in order to exploit the opportunities brought by the free trade agreement, the exported agricultural products need to satisfy the specific requirements of the market (sufficient condition), agricultural products must provide added value to the market and customers.

- The thesis has overviewed the reality of the production and exportation of Vietnam's agricultural products to the EU market both before and after EVFTA was implemented. The thesis analyzes and assesses the impact of EVFTA on Vietnam's agricultural exports on multi dimensions, in which included in-depth analysis and evaluation three commodities: coffee; vegetables and rice.

- On that basis, the thesis proposes groups of solutions with scientific basis to enhance the ability to utilize the opportunities brought by EVFTA for Vietnam's agricultural exports. Specifically: (i) Group of solutions for businesses; (ii) Group of solutions to increase the value of Vietnam's agricultural exports; (iii) Other group of

solutions. In addition, petitions are also proposed to authorities such as the Government, the Ministry of Industry and Trade, the Ministry of Agriculture and Rural Development, and the Ministry of Science and Technology.

3. Applications/applicability in practical scenarios, issues that require further research

The results of the research topic can be a reference for research work, for postgraduate training of commercial business majors in particular, and business - management sectors in general. At the same time, the solutions proposed in the thesis can be applied in practice to import-export enterprises and enterprises who purchase and process agricultural products, to enhance the exploitation of opportunities brought about by EVFTA for Vietnam's agricultural exports.

Although the thesis has tried to assess the impact of EVFTA on some agricultural export products of Vietnam, such as: rice, coffee and vegetables. However, the assessment results will be more convincing if the thesis evaluates the items corresponding to each specific market and uses a quantitative analysis model. This problem is presented in order to be completed by further studies in the near future.

Representative of instructors

PhD Student

Assoc. Prof. Dr. Nguyen Van Lich

Trinh Van Thao